DataOnline Completes Acquisition of Independent Technologies

New Providence, NJ – August 6, 2018. DataOnline, a leading global provider of Industrial Internet of Things (IIoT) solutions, announced today that it has completed the acquisition of Independent Technologies. Along with DataOnline's recent acquisition of Germany-based Wikon GmbH, the combined business will serve more than 1,000 customers in 75+ countries across Europe, Asia, and the Americas.

Independent Technologies, founded in 1985, is a diversified provider of hardware, software, and services to the telecommunications, oil & gas, and power industries. Its brands include Enertrac, Wintel, and Sheyenne Dakota. The largest division, Wesroc, is the leading provider of IIoT solutions to the North American propane market, offering cellular, satellite, and LoRa technology.

"We are excited to have Independent Technologies/Wesroc as part of DataOnline," said Rob Barnacle, President of DataOnline. "This combination is a perfect fit for us and solidifies our already strong presence within the North American IIoT market. We look forward to the partnership and are excited to leverage the capabilities at each organization to develop better solutions for our customers."

Developing new products and improving user experience are primary goals of the consolidated businesses. "We're leveraging our scale and expertise in multiple monitoring segments – industrial gas, LPG, LNG, CO_2, oil & gas, water – to provide unparalleled service and customer outcomes," said DataOnline Chief Operating Officer Chet Reshamwala. "We are focused on partnering with our customers to enable improvements in safety, efficiency, and service to their own customers."

The companies' combined engineering resources will drive innovation in areas like low-power wide-area network (LPWAN) technologies, hardware reliability, battery life, mobile access, route planning/scheduling, and predictive analytics.

"The entire team and I are thrilled about becoming part of DataOnline," said Hank Smith, President & CEO of Independent Technologies. "DataOnline's solutions are highly complementary to our own and, more importantly, we see many ways in which we can collaborate to strengthen the company's offering to our customers. We can't wait to get started."

Financials details of the acquisition were not disclosed.

About DataOnline
DataOnline is a leading global provider of Industrial Internet of Things (IIoT) solutions to remotely monitor industrial assets. The company delivers the data insights customers need to reduce costs, prevent stock-outs, and improve customer service. Drawing on two decades of experience, DataOnline provides industry-leading hardware reliability, cloud-based scheduling and route planning tools, mobile access, and 24/7 support.

From supply chain optimization and advanced analytics to environmental compliance and hazardous container tracking, DataOnline is the trusted partner for end-to-end logistics solutions. With a growing network of 300,000 cellular, satellite, and LPWAN devices in 75+ countries around the globe, DataOnline is connecting the industrial world, for better.

DataOnline has offices in the U.S., Europe, and Asia, as well as a global network of representatives. Additional information about DataOnline can be found at www.dataonline.com.

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